



Case study #5

Saving half a million EUR on local PV with
automated local literature monitoring

tepsivo

Collaboration overview

Our customer, one of the largest global firms, has selected Tepsivo for the provision of local pharmacovigilance services in 25 countries across Africa, APAC, Europe, and South America to support their portfolio of 80+ products.

With local literature screening in mind, the large volumes of search needed in this case led to the client's interest in Tepsivo Literature automation.

Scale:

25
markets

Client:

large
US-based healthcare
organization

Total budget:

€70k
/ year

Estimated savings:

€500k+
/ year



Detailed scope

Tepsivo Literature in 25 countries (EU, APAC, Africa, South America)

Tepsivo Platform Local PV Module

Tepsivo Regulatory Intelligence 25 countries

LCPPV (+ backup) in 5 countries



What was achieved by using Tepsivo Literature?

100% compliant coverage

We increased the number of local sources from a selected few (single digits) to thousands - securing our client a reliable automated screening in 25 countries around the globe and with a full audit trail ready to present to local authorities anytime.

large-scale savings

The scope of the collaboration led to a heavy decrease in total cost compared to the previous manual process. In this case the difference is massive, as the client portfolio size was a perfect fit to our unique pricing model that does not increase with number of products.

zero additional admin

With Tepsivo Literature being part of the integrated digital PV system through Tepsivo Platform, there is no need for a manual reconciliation or any similar administrative tasks. The client has all necessary information synced and in one place automatically.

“ Back in 2021, I have actually helped to shape algorithms for the first version of Tepsivo Literature.

By that time, it was already a very useful tool. But now, after several years of development? It's the game-changer we wanted. ”

Jan Chvojka, CMO of Tepsivo



Additional outcomes

Tepsivo Platform has enabled full transparency and complete oversight of the client's local PV network of LCPPVs/local QPPVs provided by Tepsivo.

Furthermore, our solution has removed any need for largely unnecessary activities like “project management” previously so present and serving the only purpose of driving up costs.

We now continue to develop the relationship and add new countries and activities into our scope of services.

It's your turn now.

Contact us and we will establish a truly modern,
100% compliant PV system for you too.

tepsivo

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