Case study #2

Automating local literature monitoring for 100+ APIs portfolio

tepsivo

Collaboration overview

One of our customers, a well-established pharmaceutical giant in the CEE market, has been facing high costs and lack of precision due to an inefficient manual process within their PV structure.

They have selected Tepsivo to transform their local literature screening process in 10 EU countries with Tepsivo Literature.

Scale:

100+

active pharmaceutical ingredients (APIs)

Client:

GENERICS

pharma company from CEE region

Total budget:

€27k

/ year

Estimated savings:

€90k+

/ year

Detailed use case

Our customer has a large portfolio (more than 100 APIs) and their previous manual process (typing keywords into a website/journal and looking for "hits") meant that they could only monitor a handful of sources, unless they wanted to dedicate several FTEs to the activity.
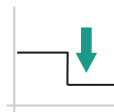
Even with a limited number of sources for such a large number of APIs/keywords, the manual process necessitates a massive cost, especially hard to justify seeing the local literature screening rarely identifies new ICSRs. Luckily, our client found the right solution to their problem in Tepsivo Literature.
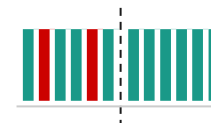
Unique scope of monitoring

Instead of single digits, the client is now able to automatically monitor tens of thousands of local sources.

Substantial decrease in costs

The client removed dozens of hours of mundane literature review each month.

Eliminating human error

Manual search is likely to leave identifiable outputs behind. This is now also prevented by automation.

"Sometimes, I have a chance to look over the shoulder of my friends who work for other PV providers.

And man, seeing them doing the literature search manually? I feel happy to work with automation and Tepsivo Literature.
You have developed a really good product. "

Marek Lapka,
PV Specialist at Tepsivo

It's your turn now.

Contact us and we will set up a truly modern,
100% compliant literature monitoring for you too.

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